



# JAMIE'S QUARANTINE DIARY

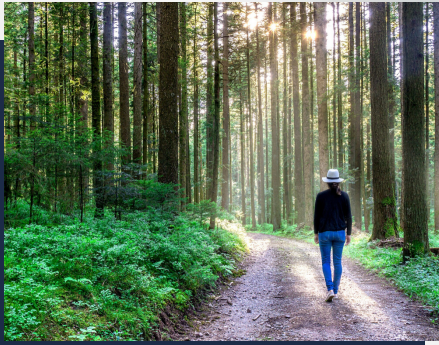
## JAMIE CAMPBELL - SENIOR ASSOCIATE

Age - 24

Place of birth - Northampton

Worked in the team at Campbells - since 2014, excluding the fact that I've been running around this office since I could walk!

Currently lives in - Daventry



My role in the team is normally helping both sellers and buyers through their entire journey.

Right from the start when I am offering free, helpful advice up to valuing the property, doing the viewings, negotiating the right price and my favourite part - handing over the keys!

I would say my expertise at Campbells is negotiating and sales chasing - I am passionate from start to finish but I would say it is towards the end of our clients' journey where I feel I really come out of my shell.



### How are you dealing with being confined to your home?

It's interesting how your thoughts of working from home seem to be fantastic idea when you have the choice.

Before the lockdown, I would try to work from home at least once a week because I get more done when it is quiet.



We have had the choice to work remotely for years so it is nothing new to me but it's interesting how you change your thoughts on this when you are no longer given a choice.

It has been very up and down, some days have been extremely productive, both with carrying on with work and doing house jobs and some days you do feel very deflated - but we must carry on!



I live with my fiancée Lucy, she is still working as she is a key worker at a local Pharmacy - she's doing an amazing job looking after people - **please be kind to the key workers!**

Am I enjoying being at home? At first, it was easy because it gave me the opportunity to catch up on work and get on with house jobs but my list soon ran out so every day now I just focus on making a fresh list every morning to make sure I am motivated.

I would say I have been enjoying the peace and quiet more often than not but I have my down days like everyone.

I think my biggest frustration has been listening to all the stories of people still going out unnecessarily and people gathering in groups.



I found it frustrating because I want to get back to work and normality as soon as possible!

My Nan was one of the hardest people at the beginning, she's not very good at staying home but I think she got the message in the end!

My biggest worry has been my Nan if I'm honest, there's been a few cases that have been too close to home for her and I just hope she stays safe. I'm also worried about Lucy because she is still working everyday and coming into contact with a lot of people because that's her job but I do worry about her.

I've heard a lot of stories from friends who have been affected and we thought we may have had a case closer to home but it wasn't the dreaded C word!





I have definitely learnt that I don't need to spend money in order to survive. Given that money could potentially become a bit tight, we have been more careful with spending and it has felt really good.

I have also learnt that I am very good at self-motivating when previously I thought I wasn't.

I'm not going to lie... I have been a bit naughty sometimes, takeaways seem easier and more appealing than ever before but the novelty soon wore off.

We have used Gousto for nearly a year now and it has proven more useful now than ever before as it makes us stick to the right portions and the right food - it also means I don't have to go to the shop as much!



I have been doing my 1 hour walks every day - it's been very refreshing and relaxing and it has stopped me from going mad!

I have really appreciated the team at Campbells - we have all looked after each other and have kept in contact which has really helped.

I also have family in different parts of the world and this has encouraged us to stay in contact more - we even did a Zoom Birthday Party!

The interesting one for me is that our house still isn't finished, we've been working on it doing odd jobs for some time and it has been getting to me, but having been at home a lot more and the way things are, it has made me appreciate what I have worked hard for and what I have got.

Even the smallest things like having a chat with your neighbours over the garden fence whilst doing the gardening has been really nice.



## What have been your most challenging moments?

### Mental and physical...

There came a day when I was really struggling to self-motivate, I couldn't think of anything to do and I thought that it would feel really good to have my list done, but it didn't. I am definitely the kind of person who needs to have a constant list of jobs to be done. That was a difficult day.

I have applied to the NAEA for my Level 3 and Level 4 Estate Agent Qualification, it's not something that you have to have as an Estate Agent but I think we all should and I have always been so busy that I have never got round to it - but now I have plenty of time! I'm looking forward to getting my revision material.

I've also learnt a bit more about baking!



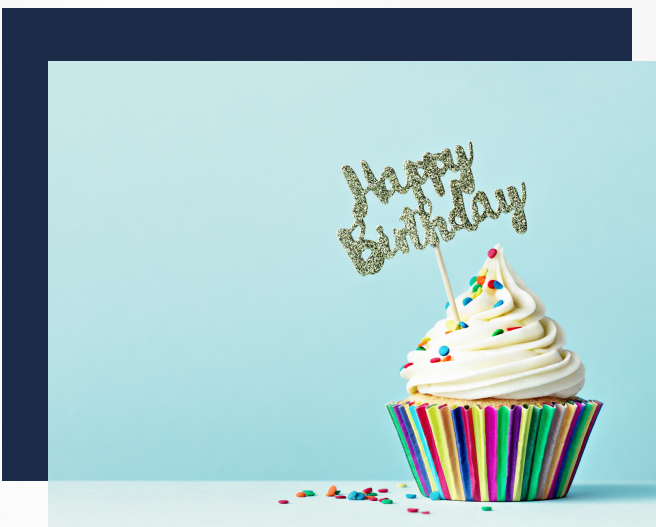
## What have you been doing to help others?

I have been helping my Nan every week - she has been very patient with my frustration when she reads off her shopping list- half of it I had never even heard of!? But it's been nice to have the opportunity to see her once a week still, even if it is only for 5 minutes and through a window.

## What crazy things have you been doing?

Define crazy? Apart from talking to myself? I never thought I would do a Pub Quiz or a Birthday Party over a Zoom call? That has been very interesting.... Let alone doing Live Virtual Viewings on Facebook and Private Virtual Viewings through Zoom?!

Maybe ask me this question at the end of lockdown when I really am crawling up the walls - some crazy stuff might happen then?



# What do you think will change after COVID-19?

## What changes have you made already?

I have definitely decided that I want to travel more - I really enjoy it but lately I have been too busy and trying to save money - now that I have had that choice taken away from me, it has made me realise what I have missed.

Believe it or not, our honeymoon plans have also changed now, as we have had more time to reflect and decided that a relaxing beach holiday in Greece just isn't for us... We've had too much relaxing lately - so here comes our backpacking trip to South America!

## What have you been doing in the background to help existing clients with their concerns?

### How have you been communicating with them?

I think it's fair to say I have been on the phone to clients most days for various different reasons. Quite often it is offering some certainty or advice - a lot of clients just want to have a chat, and I think it has been really nice to get to know my clients more outside of work.

I think just preventing loneliness for clients alone at the moment is a huge deal. They may not need anything from you but if you can make them smile for the day then that's great!

What I would like to say is how grateful I am that I don't have many responsibilities outside of Campbells, it has made me realise how much my work consumes me - for better or for worse, depending on how you look at it.

I have the upmost respect for people who have families to look after - I think I would be really struggling if I had kids right now so if you're reading this with children - I have the upmost respect for you - keep going, you're doing a great job.

## What do you think you will be doing differently after lockdown?



I will definitely be focusing on keeping my stress levels down now that I've realised I can do it.



I want to make sure I contact my family more.



Even though I think money might become a bit of an issue, I am very grateful that we have savings for times like this, and it has made me realise that money isn't the key to happiness - you don't need it in constant flow in order to survive - and I think this will relax me a lot more when it comes to my work life.



I also think I will spend more time appreciating the little things in life rather than just constantly chasing 'the end of the rainbow' as my old man likes to call it.

## What am I most looking forward to after lockdown?



GOING FOR A PINT! I miss Greg at Early Doors in Daventry! I miss my weekly pint of ale and finding out what different pints Greg has for me this week!



I passed my biking test before the lockdown and I had so many plans to go out on the bike including a trip to Scotland and Poland which have all been cancelled so I will be looking forward to going out on the bike with my old man.



I am actually looking forward to going back to work and being in that office environment again and being able to actually go out and visit clients and speak to people face-to-face.

## How will you be helping your clients after we are released from lockdown?

I think my biggest focus for my clients after lockdown will be helping them to adapt to whatever type of market we find ourselves in - it could make a turn for the better or for worse but I have a plan for every scenario and I am confident I will help get my clients through it.

It may be that many of my clients will have to re-evaluate their plans, I may have clients that are now ready to come to the market or maybe have a change in direction? Who knows?! **But don't worry, I'm ready for you.**

I think the lockdown has also made me realise how important Live Broadcast Viewings are, we have had so much feedback from our online viewings and I think this will certainly be a way forward in the future.

## What do you think will happen to the property market?

I think short term, the focus will be getting the current ongoing sales through and I also think there will be an initial BOOM of buyers as soon as we get back - we already have a list of buyers who want to view our clients' properties so it will be very busy to begin with.

Then I think it will go quiet for a bit whilst people re-evaluate their life plan and decide what they want to do next and then long term, I think we will see house prices go up - we were already feeling that post Brexit and pre-coronavirus and I think certainly in the next 12 months - that will return quite quickly.

Everyone stay at home! I think it's fair to say most of us are doing a great job, my neighbours certainly have.

Please, please, please listen to the advice we are being given.

Stay motivated, stay happy - it will all be over soon - we will be alright.

